



Farm Credit

Rural America's Customer-owned Partner

NEWS RELEASE

For immediate release

Contact: Justin Cruise, Marketing Specialist

Phone: (540) 977-5707

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(Electronic copy available by email)

www.farmcreditofvirginias.com

Karland Baker Joins Farm Credit & Country Mortgages

Karland Baker has joined Farm Credit & Country Mortgages in Leesburg as a loan processor. A native of Loudoun County, she joins the company with previous experience in the local real estate industry. "Karland is a welcomed member of our staff who I'm sure our membership will enjoy working with," said Carroll Laycock, branch manager of the Leesburg office.

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Farm Credit Announces Office Hours in Keyser

To better serve Mineral County, Farm Credit has announced a loan officer will be available to meet with current and prospective customers at the Farm Service Agency office in Keyser on the first and third Tuesdays of each month, from 9:00 AM to 12:00 PM. The Keyser FSA office is located behind Skip's Honda on the corner of Carskadon Lane and Lymar Street.

“We encourage folks to stop by,” said loan officer Trey Keyser. “Or they can call us at the office in Romney to schedule an appointment. We hope the new hours in Mineral County will be more convenient for our customers in the area, as well as make it easier for people to learn more about what Farm Credit can do for them.” The Romney office can be reached at 304-822-4414 to schedule appointments.

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BLEVINS HONORED AS TOP LOAN OFFICER FOR FARM CREDIT

Ed Blevins has been named Farm Credit's Top Loan Officer for the first and second quarters of 2006. Blevins competed for the honor with over fifty other loan officers in the financial cooperative's territory, which includes twenty-three branch offices that serve customers in 96 counties in Virginia, West Virginia and Maryland. The award is based on a system that gives points for loan growth, new customers, income produced, marketing activities and total number of loans handled during the year. Blevins works from the Abingdon office which serves Buchanan, Russell, Smyth and Washington Counties.

"Ed's track record is outstanding," said regional manager Scot Davis, who presented the award at the company's sales celebration in Staunton, Va. on July 21. "He takes a sincere interest in his customers and really sets an example for what Farm Credit strives for in customer service."

Ed lives in Abingdon with his wife, Natalie, and their two children.

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FARM CREDIT'S CHATHAM BRANCH REPEATS AS TOP OFFICE

Farm Credit's Chatham branch office has been named the Top Branch of the financial cooperative's Southwest Region for a second time this year.

The award was presented to Earl Stanfield, Jeff Walker and Lisa Phipps in Staunton, Virginia on July 21 by Scot Davis, the company's regional sales and lending manager. The branch competed with eleven other offices in Farm Credit's Southwest Region, which includes 72 counties in Virginia, West Virginia and Maryland. The Top Branch Award is calculated on a system that rewards points based on loan growth, quality of loans, new customer growth and past due percentage.

Located at 29 Military Drive, the branch serves customers in Pittsylvania, Patrick and Henry County.

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Farm Credit Announces Retirement of Walt Pankey

August 15, 2006 – Farm Credit announced today that Walt Pankey will retire from the association effective August 31. He has served as a loan officer in Bedford since November 1, 1971. A native of Appomattox County, Walt was raised on a tobacco farm and joined Farm Credit after graduating from Virginia Tech with a degree in business.

“The best part has been dealing with the people,” says Walt. “That’s the part I’ll miss the most. It’s been nice to see people succeed, especially if we’ve been able to help.” He plans on spending more time with family in his retirement.

The Farm Credit System is a national network of lending institutions that collectively provide a wide range of financial and lending services to rural America. Farm Credit institutions are cooperatives, capitalized largely through investments made by farmers, ranchers and the rural businesses that borrow from them. Farm Credit helps maintain and improve the quality of life in rural America and on the farm through its constant commitment to competitive lending, expert financial services and advice, and a feeling of partnership with its customers.

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FARM CREDIT RETURNS \$2.7 MILLION TO AREA RESIDENTS

Congressman Eric Cantor Joins in Announcement Ceremony

Farmers and rural residents in Virginia's Seventh Congressional District are the recipients of over \$2.7 million in patronage refunds being distributed to customers of Farm Credit. Representative Eric Cantor met recently with Farm Credit directors and local farmers to announce the distribution of these refunds.

"It is a treat for me to meet with the farmers and board members and help announce this distribution," Congressman Cantor commented. "It will help our farmers and all the residents of the community."

Pictured (left to right) are directors W.W. "Monk" Sanford and Fred Richardson, Congressman Cantor, and directors Wayne Kirby and Greg Smith.

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Becky Sizemore Joins Farm Credit & Country Mortgages

Becky Sizemore has joined Farm Credit & Country Mortgages' Orange office. Sizemore has twenty-three years of experience with the agricultural cooperative, most recently with Colonial Farm Credit in Louisa, where she served a senior loan closer. She will continue in that role with the Orange office. Sizemore is a native of Madison County and currently lives in Gordonsville.

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