



Farm Credit

Rural America's Customer-owned Partner

NEWS RELEASE

For immediate release

Contact: Justin Cruise, Marketing Specialist

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(electronic copy available by email)

www.farmcreditofvirginias.com

Farm Credit & Country Mortgages Promotes Dawson

Farm Credit & Country Mortgages has promoted Jennifer Dawson to the position of Senior Loan Processor in their Warrenton office. Jennifer joined the financial cooperative in 2002 after working as a call center manager. A native of Rappahannock County, she lives in Sperryville with her husband, Gary, and son, Austin Bray.

“Jennifer has worked hard to master Farm Credit procedures and has achieved a high level of proficiency,” said branch manager Louis Hitt. “She is dedicated to her work and has the respect and confidence of our members.”

Farm Credit of the Virginias, a farmer-owned cooperative, provides over \$1.2 billion in financing to more than 9,000 farmers, agribusinesses and rural homeowners in 96 counties in Virginia, West Virginia and Maryland. It makes loans for home purchase and construction, land and farm purchases, equipment, farming expenses, equine facilities and livestock purchases. Other financial services available through Farm Credit are credit life insurance, crop insurance and equipment leasing programs.

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FARM CREDIT RECEIVES HONORARY FFA AWARD

Farm Credit's Wytheville branch office was recently awarded with an Honorary Chapter Degree by the George Wythe High School Future Farmers of America. The degree is awarded to individuals, businesses and organizations who have been strong supporters of FFA chapter activities, and is the highest award that a local chapter can confer. The award was presented to Farm Credit area manager Mike Jonas and regional manager Scot Davis on May 17 at the chapter's annual awards picnic.

"This year's Honorary Chapter Degree goes to a business that has supported our FFA chapter for many years," said Ben Hoback, the chapter's president. "For the past three years Farm Credit has provided financial backing to help support our chapter's ongoing Food for America program. This year's Food for America program was attended by over 175 students and teachers."

"Many of our loan officers continue to utilize both the agricultural and business knowledge they were taught, as well as leadership skills they acquired, through their involvement in FFA as high school students," said Farm Credit's Scot Davis. "It is certainly an honor for Farm Credit to be selected for this award, and we hope it reflects our mission to support young, beginning and small farmers."

Farm Credit's Wytheville office is located 660 Pepper's Ferry Road and serves customers in Montgomery, Pulaski, Giles, Floyd, Grayson, Carroll, Bland and Wythe Counties.

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FARM CREDIT THANKS CUSTOMERS, WELCOMES LOCAL LEGISLATOR

The Culpeper branch of Farm Credit held its annual Customer Appreciation Day on May 24 at its office on 409 James Madison Highway. Farm Credit hosts the events for all of its twenty-three branch offices to thank customers for their business and continued support. Guests at the celebration included Farm Credit director Greg Smith, president of Ashland Farms, Inc. and the Culpeper Farmers Cooperative, and Delegate Ed Scott, who represents the 30th district and holds a seat on the Virginia House Subcommittee on Agriculture. Over 125 customers were in attendance.

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Farm Credit Treats Capitol Hill to Local Foods

On May 11, Farm Credit held the Taste of the Virginias annual luncheon, featuring a menu of foods grown locally in Virginia and West Virginia. Congressional representatives from both states were invited, as well as the staff of the House and Senate Committees on Agriculture. Rep. Bob Goodlatte (VA) and Rep. Shelly Moore Capito (WV) co-hosted the event held in the Longworth House Building on Capitol Hill in Washington, DC. US Senator George Allen (VA), Representatives Alan Mollohan (WV), Nick Rahall (WV), Thelma Drake (VA), Randy Forbes (VA) and Virgil Goode (VA) also attended the event. Colonial Farm Credit and Valley Farm Credit joined Farm Credit of the Virginias as co-sponsors of the luncheon to thank area representatives for their efforts to support the agricultural communities in their districts.

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FARM CREDIT'S CHATHAM OFFICE WINS TOP BRANCH AWARD

Farm Credit's Chatham branch office has been named the Top Branch of the financial cooperative's Southwest Region.

The award was presented to Earl Stanfield, Jeff Walker and Lisa Phipps in Lexington, Virginia on May 2 by Scot Davis, the company's regional sales and lending manager. The branch competed with eleven other offices in Farm Credit's Southwest Region, which includes 72 counties in Virginia, West Virginia and Maryland. The Top Branch Award is calculated on a system that rewards points based on loan growth, quality of loans, new customer growth and past due percentage.

Located at 29 Military Drive, the branch serves customers in Pittsylvania, Patrick and Henry County.

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DELLIS HONORED AS TOP LOAN OFFICER FOR FARM CREDIT

Rodney Dellis has been named Farm Credit's Top Loan Officer for the first quarter of 2006. Dellis competed for the honor with over fifty other loan officers in the financial cooperative's territory, which includes twenty-three branch offices that serve customers in 96 counties in Virginia, West Virginia and Maryland. The award is based on a system that gives points for loan growth, new customers, income produced, marketing activities and total number of loans handled during the year. Dellis works from the Moneta, Bedford and Rocky Mount Farm Credit offices.

"Rodney's dedication to his work really makes him stand out," said regional manager Scot Davis, who presented the award at the company's sales celebration in Lexington, Va. on May 2. "He takes a genuine interest in helping his customers and it's evident in his loan growth. People like to deal with him."

Rodney lives in Huddleston with his wife, Laura, and their three children.

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