

## **READY TO LAUNCH YOUR FARM INTO ACTION?** You need Farm Credit.

As leaders in agricultural finance, we understand the unique challenges that **young**, **beginning** and **veteran** farmers face when starting a new agricultural endeavor. That's why we developed **FarmLaunch**, a program to support those who:

- Are young operators of 35 years or less.
- Have less than 10 years of farming experience.
- Are military veterans or reservists entering the agricultural industry with limited financial resources.

You MAY even qualify for more flexible credit approval standards and loan terms. **FarmLaunch** is available for the purchase of farm-related assets and operating expenses, with the exception of real estate.

We provide access to financing, educational resources, and mentorship to aid in the development of sound business practice and a lasting relationship with a trusted lender. Give us a call to get started!



800.919.FARM (3276) FarmCreditofVirginias.com





## **BIG TIPS TO SUCCESS** for Young and Beginning Farmers

We want to be on your team as you launch your farm or agricultural business into success. We've developed these tips and tricks to help you get started!

- Keep receipts
- File a Schedule F income tax return
- Report cash income
- Don't play catch up with your records
- Use a calendar to keep birthing or planting records
- Take a Quickbooks® course
- · Communicate with your loan officer regularly
- · Avoid putting operating expenses on a credit card
- · Stay in tune with your industry's market
- Develop a support network

Access our Knowledge Center resources at www.FarmCreditofVirginias.com/Knowledge-Center for additional tools to get started!





## FARM CREDIT Farms, Homes & Land!

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