# CROP INSURANCE a Risk Management Tool

Mitigate risk with crop insurance plans. Use this guide to learn more about insurance available to the agricultural sector.



Farmers have noted <u>crop insurance</u> as their most important risk management tool. A licensed agent can provide additional information and assist you with insurance appropriate for your agricultural operation.

#### What is Crop Insurance?



#### Crop-Hail

Crop-Hail policies are provided directly to farmers by private insurers. These policies are not part of the Federal Crop Insurance Program.

- Protect high-yielding crops from hail damage.
- Can be purchased at any time during the growing season.



#### Multiple Peril Crop Insurance (MPCI)

MPCI covers loss from all types of natural causes.

- Must be purchased prior to planting
- There are currently 15 private companies authorized to write MPCI policies under this Federal Crop Insurance Program authorized by the USDA Risk Management Agency.
- The federal government also subsidizes the farmerpaid premiums to reduce the cost to farmers.

# 12 reasons why crop insurance is a valuable ag business tool: (cropinsuranceinamerica.org)

- 1. Farmers receive individualized risk management solutions
- 2. Farmers can use crop insurance as collateral for loans
- 3. Farmers are involved in, and take responsibility for, risk management choices
- 4. Farmers can use crop insurance to improve their pre-harvest marketing plans
- 5. Farmers receive crop insurance indemnities in the timeliest way
- 6. Farmers do not receive unnecessarily excessive payments
- 7. Farmer indemnities are not capped by arbitrary payment limits
- 8. Farmers share in the program cost
- 9. Farmers benefit from the efficiencies and service of the private sector delivery system
- 10. Crop insurance is comprehensive and program features can be adjusted quickly
- 11. Crop insurance has already contributed to deficit reduction
- 12. Crop insurance has flexibility to help meet world trade organization disciplines



## **Crop Insurance - Quick Facts**

# Virginia

Crop Insurance covers 1.2 million acres and provides \$670.2 million in protection.

#### Maryland

Crop Insurance covers 835,085 acres and provides \$414.5 million in protection.

# West Virginia

Crop Insurance covers 53,989 acres and provides \$25.8 million in protection.

## Nationwide

In 2021, more than 460 million acres of farmland were protected through the Federal Crop Insurance Program.

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Buying a <u>livestock insurance</u> policy is one risk management option. Producers should always carefully consider how a policy will work in conjunction with their other risk management strategies to insure the best possible outcome. (rma.usda.gov)

A licensed agent can provide additional information and assist you with insurance appropriate for your agricultural operation.

#### **Livestock Risk Protection (LRP)**

Feeder Cattle (LRP-Feeder Cattle):

- Designed to insure against declining market prices.
- Choose from a variety of coverage levels and insurance periods.
- Available for purchase throughout the year from Risk Management Agency (RMA) approved livestock insurance agents.
- Premium rates, coverage prices, and actual ending values are posted online daily.
- Choose coverage prices ranging from 70 to 100 percent of the expected value.
- At the end of the insurance period, you get paid an indemnity for the difference between the coverage price and actual ending value.

# **Dairy Revenue Protection (Dairy-RP)**

- Designed to insure against unexpected declines in the quarterly revenue from milk sales relative to a guaranteed coverage level.
- The expected revenue is based on futures prices for milk and dairy commodities, and the amount of covered milk production elected by the dairy producer.
- Dairy-RP offers two Revenue pricing options:
  - The Class Pricing Option
  - The Component Pricing Option
- Coverage is established by adding quarterly coverage endorsements to the policy.



Visit <u>www.rma.usda.gov</u> for additional information. Use the Agent Locator feature to search for an insurance agent and provider information.

#### **Livestock Gross Margin**

Livestock Gross Margin Cattle (LGM-Cattle):

- Provides protection against loss of gross margin (market value of livestock minus feed costs).
- The indemnity at the end of the 11-month insurance period is the difference, if positive, between the gross margin guarantee and the actual gross margin.
- LGM-Cattle insurance policy uses futures prices to determine the expected gross margin and the actual gross margin.
- Prices are based on the Chicago Mercantile Exchange Group and are not based on market prices.
- LGM-Cattle does not insure against cattle death, unexpected increases in feed use or anticipated feed cost increases.
- You can sign up for LGM-Cattle each week and insure all of the production that you expect to market over a rolling 11-month insurance period.

Livestock Gross Margin Dairy (LGM-Dairy):

- The Livestock Gross Margin Insurance Plan for dairy cattle provides protection when feed costs rise or milk prices drop and can be tailored to any size farm.
- Gross margin is the market value of milk minus feed costs.
- LGM-Dairy uses futures prices for corn, soybean meal, and milk to determine the expected gross margin and the actual gross margin.
- There is no minimum or maximum number of hundredweights you can insure.
- Prices for LGM-Dairy are based on simple averages of Chicago Mercantile Exchange Group futures contract daily settlement prices, and are not based on the prices you receive at the market.

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