

LEADER

FARM CREDIT OF THE VIRGINIAS

SPRING 2022



Photo by M. Pauley - Bedford County, VA

MESSAGE FROM THE PRESIDENT

LEADER

is published quarterly for stockholders, directors and friends of Farm Credit of the Virginias.

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Farm Credit of the Virginias furnishes data to credit reporting agencies. The Association's reporting efforts are important for aiding consumers in obtaining credit, assisting businesses in credit approval, providing consumers with timely and accurate personal credit information, reducing fraud and abuse, helping prevent identity theft and minimizing errors in credit reporting. If you have questions regarding this process, please contact our Credit Desk at 540.886.3435 ext. 5224.

FINANCIAL REPORTS

Questions, comments or requests for copies of our financial reports should be directed to Farm Credit of the Virginias, ACA, by writing P.O. Box 899, Staunton, VA 24402 or calling 800.919.3276.

Our annual and quarterly financial reports can also be obtained by visiting our website at FarmCreditofVirginias.com.

Spring is my favorite time of year in agriculture and our rural communities for many reasons. The weather is warming up, flowers are blooming, cattle are calving and planting season is upon us. Additionally, springtime brings about new beginnings and encourages us to embrace new possibilities. Here at Farm Credit of the Virginias, as we gear up for another busy operating season, we too look forward to embracing new possibilities as we employ new strategies to better serve our borrowers and foster new opportunities for our customer-owners.

I am pleased to report that our cooperative continues to make great strides in carrying out our mission and we remain focused on helping our customer-owners navigate a challenging agricultural and economic environment. Following a strong financial performance last year, our Association remains well positioned. As of March 31, 2022, the loan volume for

the cooperative totaled \$2.04 billion, a \$17.8 million increase compared to loan volume at the conclusion of 2021. Our cooperative ended the quarter with a net income of \$7.1 million. For a complete summary of our quarterly performance, I encourage you to reference the financial reports available on our website.

It is my hope that you were just as delighted to receive your portion of our \$45 million patronage refund last month as we were to deliver it. We hope these funds brought a measure of financial stability to you and your family. While the amount of patronage varies from year-to-year, our Board was elated to provide record patronage this year to help our customer-owners navigate the economic headwinds affecting the agriculture industry and our rural communities.

Besides our recent record patronage refund, we have more opportunities in the works to celebrate our valued customer-owners.



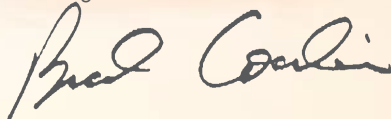
I am pleased to announce the return of Farm Credit Dairy Days this summer. With COVID-19 restrictions waning and mask mandates lifted, we look forward to reengaging with our customer-owners and rural community members to show our appreciation for your continued business and support. I am looking forward to seeing you there. Learn more about Farm Credit Dairy Days on the back cover.

As I continue to strengthen our leadership team in order to steer our cooperative toward shared success, I am excited to announce Melanie Craig's promotion to the role of Chief Human Resources Officer. Melanie assumed the role earlier this year from her previous position as Director of Human Resources. Melanie brings over 15 years of Farm Credit experience, a genuine love of our mission, a slew of certifications and a servant's heart to her new role. I am excited to have her on the Senior Leadership Team, leading our Human Resources function into the future.

The Farm Credit Knowledge Center continues to offer value-added programming and opportunities for our customer-owners to grow their knowledge base and keep a pulse on industry trends. Most recently, the Knowledge Center hosted its annual Farm Management and Dairy Management Institutes, which were well received by the 200+ producers in attendance. If you were unable to attend these events, I highly encourage you to join us next year.

We hope you will continue to see value in doing business with our cooperative and recommend us to your friends and family. The more our business remains profitable and healthy, the more it benefits each customer-owner we serve. As always, we appreciate your continued support and look forward to serving your credit needs for years to come.

Regards,



In This Issue

ASSOCIATION NEWS

In Memorial —
Walter L. Schmidlen, Jr. 4

Holiday Schedule 4

2021 Circle of Excellence and
President's Circle Winners 5

AG IN THE COMMUNITY

FCV Participates in
Ag Literacy Week 6

Halifax County Customers Win
VA Soybean Yield Contest 7

Record-Setting 2021 Patronage . 8

FEATURE STORIES

Supporting Ag
from All Avenues 10

Cultivating Your Operation
to Reap the Results 12

AGRICULTURAL EDUCATION

Dairy Management Institute
2022 14

CAP News 15

Dairy Days Schedule . . Back Cover



Photo by K. Clevenger - Rockbridge County, VA

ASSOCIATION NEWS

IN MEMORIAL

Walter L. Schmidlen, Jr.



We mourn the passing of former director, Walter (Laddie) Schmidlen, Jr., 81, who passed away on February 27, 2022. Walter was elected to West Virginia Farm Credit Association in 1979 and remained a board member through merging with Potomac Valley and subsequently with Farm Credit of the Virginias. He also served on the AgFirst Farm Credit board and was seated on several committees through the years. We acknowledge his lifelong commitment to agriculture and dedication to the Farm Credit System.



Holiday Schedule

Offices will be closed on the following days:

- | | |
|-----------------------------|--------------------------------------|
| June 20 | Juneteenth Observed (Monday) |
| July 4 | Independence Day (Monday) |
| September 5 | Labor Day (Monday) |
| October 10 | Company-wide Meeting (Monday) |
| November 11 | Veterans Day (Friday) |
| November 24 & 25 | Thanksgiving (Thursday & Friday) |
| December 23 & 26 | Christmas Observed (Friday & Monday) |

Photo by W. Terry - Pittsylvania County, VA

2021 CIRCLE OF EXCELLENCE AND PRESIDENT'S CIRCLE WINNERS

Farm Credit of the Virginias is excited to announce the 2021 Circle of Excellence winners and President's Circle award winners. These awards aim to acknowledge employees' commitment to excellence, FCV and the rural communities we serve.

CIRCLE OF EXCELLENCE AWARDS

The Circle of Excellence award recognizes new business generation, leadership, customer service, loan servicing and credit administration. Congratulations to the following eleven sales and lending team members who were recognized as 2021 Circle of Excellence winners:

Chris Frazier – Abingdon, VA
Jacob Sharitz – Wytheville, VA
Autumn Crider – Warrenton, VA
Jessica Baker – Leesburg, VA

Ashlie Howell – Verona, VA
Shauna Janczuk – Rocky Mount, VA
Ryan Vaughn – Ripley, WV

Honorary Recipient: Brian Wilkerson - Chatham, VA

Lacey Radabaugh – Bridgeport, WV
Anthony Watson – Wytheville, VA
Kim Rittenhouse – Harrisonburg, VA

PRESIDENT'S CIRCLE AWARDS

The President's Circle award is a peer-nominated accolade that recognizes employees for their outstanding contributions to the Association. The nomination criteria are based on the employee's demonstration of the Association's core values, which are excellence, passion, integrity and collaboration. Congratulations to the following fourteen employees who were recognized by their co-workers as 2021 President's Circle award winners:

Overall Winners:

Suzie Carnes – Harrisonburg, VA

Jill Richter – Staunton, VA

Excellence:

Nina Rexrode – Harrisonburg, VA
Dana Close – Roanoke, VA
Josh Back – Harrisonburg, VA

Integrity:

Lindsey Shartzter – Warrenton, VA
Morgan Meador – Roanoke, VA
Donna Earhart – Staunton, VA

Passion:

Laura Staley – Romney, WV
Mary Hammock – Chatham/Rocky Mount, VA
Joey McDougall – Roanoke, VA

Collaboration:

Emily Kline – Wytheville, VA
Freddy McGuire – Roanoke, VA
Adam Shiflett – Verona, VA



FCV PARTICIPATES IN AG LITERACY WEEK

After two years away, our Farm Credit of the Virginias' employees were able to return to classrooms this year during Agriculture (Ag) Literacy Week with the designated book of the year, "Tales of the Dairy Godmother: Chuck's Ice Cream Wish" by Viola Butler. In the book, the main character, Chuck, embarks on an adventure to learn how ice cream is made, all the way from cow to cone. FCV employees donated over 500 books to elementary school classrooms

and libraries across our tristate territory in celebration of Ag Literacy Week. Our team members also joined classes to read the story and lead activities to help students and educators gain a greater awareness and understanding of agriculture.

Now in its 12th year, Farm Credit was pleased to participate in yet another Ag Literacy Week and support the efforts of Virginia Ag in the Classroom. Over the last 5 years, Farm Credit of the Virginias

has donated more than 1,300 books to classrooms in Virginia, West Virginia and Maryland.

FCV Chief External Affairs and Marketing Officer, Katie Frazier, shared, "Our team at Farm Credit of the Virginias looks forward to celebrating Ag Literacy Week every year and we were excited for the opportunity to get back into our local classrooms to promote ag literacy." Frazier continued, "It's more important than ever to tell the story of agriculture."



Emily Kline, Operations System and Process Analyst, read to her niece's school Rural Retreat Elementary in Rural Retreat, VA.



Naomi, daughter of Marketing and Sales Specialist, Cheyenne Rhodes, eats her "ice cream in a bag" that the students at Morning with My Friends Preschool made after listening to the 2022 Ag Literacy Week book of the year.



Suzie Carnes and Brooklyn Davidson, Harrisonburg Business Service Specialists, donate the 2022 Ag Literacy Week book of the year to Elkton Elementary School in Elkton, VA.



Mike Jonas, Lending Director, and wife, Lisa, read "Tales of the Dairy Godmother: Chuck's Ice Cream Wish" to first graders at Speedwell Elementary in Speedwell, VA.



Sarah Scyphers, Knowledge Center Program Specialist, and Blair Anderson, Abingdon branch Loan Officer, donated and read to 14 classes across Washington County, including Meadowview Elementary School in Meadowview, VA. (Shown here with Assistant Principal Jennifer Puckett.)

HALIFAX COUNTY CUSTOMERS WIN VA SOYBEAN YIELD CONTEST

The Virginia Soybean Association recently announced the winners of its 2021 Soybean Yield Contest, which include two of our own Halifax County farmers, Jonathan Hudson and Steven Bowen. The Soybean Yield Contest is held to showcase the practices necessary to maximize economic yields and to recognize the efforts of producers who grow these high-yielding crops. Any grower who farms within the state of Virginia on 10 or more acres of soybeans is eligible for the contest.

Producers work with their local Virginia Cooperative Extension office throughout the growing season and prior to the harvest of their soybeans. The Extension Agent proceeds through a set of rigorous tests and measurements, is present when the test area is harvested and supervises the weighing of the crop on state-inspected scales. In addition, the Extension Agent will obtain an

official sample for grading and moisture determination according to federal grading standards. Participants also complete a thorough questionnaire in which they identify the practices they use that are associated with their yields. Results of the 2021 contest were announced at the annual Virginia Grains and Soybean Association's Annual Conference held this past February.

Read below to learn a little more about our two local winners:



Jonathan Hudson

With a yield of 96.5 bushels per acre (irrigated), Jonathan Hudson took home the first place prize. His operation farms 1,200 acres of soybeans, as well as 500 acres of corn, 500 acres of seed wheat (which they double-crop soy behind), 130 acres of tobacco and 30 acres of mixed produce.

His father, Hilton Hudson, was born in Virginia and bought a small farm in the area around the 1960's, which has been expanding ever since. Once Jonathan returned home from college, his father retired and together with his brother, Steven, they began working together on the operation. They each handle half of the commodities with Jonathan focusing primarily on the grain and seed wheat side and Steven caring for the tobacco and produce.

Jonathan has been competing in the Soybean Yield contest since 2017, where he placed second with a yield of 102. In 2019, he had a record-breaking yield of 108.9. He credits much of his success this year to the installment of center pivot irrigation. "This was the first year we had the center pivot. I really wanted to play with things because I had the consistent water. With the pivot, you don't have to worry about the rain as much and can pay attention to the small details to keep everything in balance, and just hope you don't have any severe weather."

In regards to his success, Jonathan says, "Irrigation is the way to go; it makes life a whole lot easier when you're not worrying about drought." He also noted that success doesn't come without substantial borrowing and risk taking.



Steven Bowen

From the most southeastern part of Halifax County comes our third place winner, Steven Bowen. Steven's non-irrigated entry came in with a final score of 82.65 bushels per acre. He has been farming since 1996, cultivating 1,000 acres of soybeans and 1,200 acres of row crops including tobacco, corn, wheat and others. Steven is a 7th generation farmer in the Halifax area, but also farms land in Mecklenburg County, Virginia, and Granville County, North Carolina.

This was Steven's first year competing in the Soybean Yield Contest, which was a recommendation from his contact at Axis Seed. He worked with an agronomist on soil testing and fertilization recommendations, but notes that he was blessed with rain in timely moments which also contributed to his high performing crop this year.

Steven notes two key relationships that are essential for growing soybeans in the current agricultural climate, "To be successful in this, you need to have a good relationship with God and your lending institutions."

Farm Credit proudly congratulates both Jonathan and Steven on their well-deserved wins this year. We are excited to continue working with you and look forward to what this year's crop has in store!

RECORD-SETTING PATRONAGE DIVIDEND

We're proud to serve you your piece of our

\$45 million
Patronage pie!

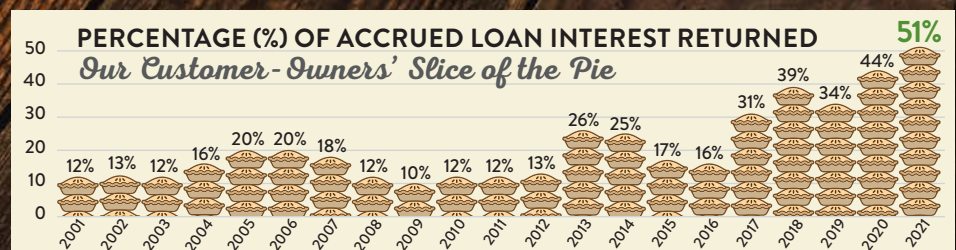
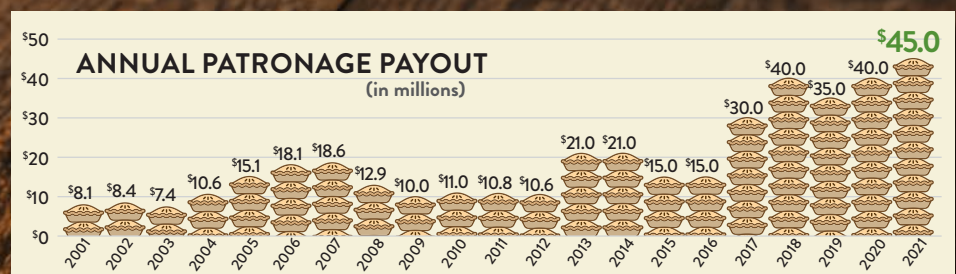
This equates to having
an interest-free loan for

6 months

and represents
approximately

51%

of the interest accrued
on your loans.



As profits are returned to you, your cost of borrowing is reduced. You get a competitive rate from Farm Credit and we reduce your effective interest rate with our profit sharing refunds.



Harrisonburg customer, CJ Taylor, shows off his patronage check.



Bedford customer, Katie Lewis, is excited to receive her portion of this year's \$45 million patronage pie from loan officer, Manny Schabel.

We've returned more than

\$403
million

to our customer-owners
since 2001!

Share your best pie recipe for the chance to be featured in our new cookbook!

Patronage pie is our sweetest member benefit, but we want to know your favorite kind of pie. Submit your favorite pie recipes — pizza pie, pot pie, or good ol' fashioned apple pie — and we will compile all the recipes into an FCV customer-owner cookbook so you never forget your piece of our record-breaking \$45 million patronage pie! 10 recipes will be drawn at random to win a Toll House cookie pie delivered straight to your doorstep. Jot down your favorite pie recipe and cut out this card to return to your local Farm Credit office. You can also submit a recipe online at farmcreditofvirginias.com/patronage-pie-recipe.



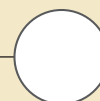
Harrisonburg customers, Eric and Kristen Lam, are "thumbs up" for their 51% interest back!



Harrisonburg loan officer, Corey Huffman (right) delivers Radell Schrock's patronage check. Radell is thankful for the check to be able to invest back in his vegetable production operation.

My Favorite Pie Recipe

Recipe: _____



Prep Time

Ingredients:

Instructions:

Submitted by:

Branch Office:

SUPPORTING AG FROM ALL AVENUES

By: Karen MacDonald



Virginia Secretary of Agriculture and Forestry, Matt Lohr, is a Renaissance Man with a focus on agriculture, both from Richmond and his own Virginia property to which he returns whenever he can.

First and foremost, Matt is a farmer – the fifth generation of his family to farm in Virginia. On his century farm, Valley Pike Farm, Inc, Matt manages a diversified livestock and crop operation, with four poultry houses and 200 head of feeder cattle he'll graze all summer before selling in the fall. He's raised a variety of crops over the years, this year planting soybeans, but he's also been known for delicious sweet corn and agritourism activities like a corn maze and pumpkin patch.

As much as he loves farming, Matt's insight and abilities have drawn him away to serve in a number of capacities. This year, that means hiring a neighbor to custom plant and harvest his crops and leasing his poultry operation to his cousin.

"I love farming, but I also love public service and being an advocate for agriculture," says Matt. "I can't run things day-to-day right now, but every weekend I'm excited to get back on the farm and out of my suit."

Matt has been a Farm Credit of the Virginias (FCV) member since 1997, when he purchased his grandparents' farm at 26 years old, getting his start in farming on his own. Eight challenging but successful years later, he was elected to serve in Virginia's House of Delegates – the only full-time farmer in the entire General Assembly at the time. He was elected to a second and third term, but in his final year was called by Governor Bob McDonnell to serve as Commissioner of the Virginia Department of Agriculture and Consumer Services (VDACS) for a four-year term. From there, Matt's professional journey brought him to FCV into the role of Knowledge Center Director, which he helped establish and led for four years until his farm's demands grew too pressing.

"When I left Farm Credit, I purchased my parents farm with the intention of being a full-time farmer," says Matt. "I did that for a year before being called away again."



Governor Bob McDonnell and Matt as Commissioner of VDACS



Secretary Perdue and Matt as NRCS Chief



Matt with his two children, Carson and Caroline

“Every generation of farmers has faced challenges and struggles, but they found a way to adapt and succeed. This is the spirit of Virginia agriculture.” — Matt Lohr

This time, the call was for a broader stage: in 2018, President Donald Trump appointed Matt as Chief of the USDA Natural Resources Conservation Service (NRCS), which manages land conservation efforts and provides technical assistance to farmers, ranchers and private forestland owners to address their environmental resource concerns.

“In my second week, President Trump signed the 2018 Farm Bill. It was a really exciting time to be there,” Matt says.

When his term ended, Matt returned once more to his crops and his livestock. He spent his days enjoying rural farm life until his most recent appointment in January by Governor

Glenn Youngkin to serve back in Richmond as the Virginia Secretary of Agriculture and Forestry. He will be focusing on three priorities: growing the state’s economy through the significant agriculture and forestry sectors; marketing Virginia agricultural and forestry products domestically and internationally; and supporting environmental sustainability to protect the state’s natural resources, including the Chesapeake Bay.

“We’re working to stimulate growth in rural communities across the Commonwealth, help farms remain viable and get locally grown products to consumers here and abroad,” says Matt.

Farmers are facing a number of challenges; Matt and his team hope to help

them with skyrocketing input costs, rising land costs and labor shortages, along with farm consolidation and the need to build the next generation of farmers. But Matt also sees an abundance of opportunity at both ends of the market: local consumers seeking locally grown food, and others around the U.S. and the world seeking Virginia’s bounty.

“Every generation of farmers has faced challenges and struggles, but they found a way to adapt and succeed. This is the spirit of Virginia agriculture,” says Matt. “We’re in a tough time right now, but we’ve been so before and once again, collectively and independently, we will find ways to thrive.”



One of the barns and water reservoirs at Valley Pike Farm, Inc.



Another view of Matt’s family farm

CULTIVATING YOUR OPERATION TO REAP THE RESULTS

Regardless of the crop or animal, it's necessary to cultivate the product to have a profitable result. Your business or farming operation is no different. The Farm Credit Knowledge Center offers the Ag Biz Planner program to help current and budding farmers do just that. The program is designed for individuals and families with intrinsic initiative and a passion for learning to enhance their business, family and personal lives. This educational experience brings together a body of knowledge that can be learned and applied at your own pace, offering flexibility to meet today's time-pressed lifestyles.

The program is built upon the experience and expertise of Dr. Dave Kohl, an agricultural finance and management expert, as well as other academic and industry authorities, and includes proven methods that have been utilized by leading practitioners in the field. Each participant is paired with a mentor from the Knowledge Center as well as a loan officer mentor to guide and assist them through the program, including the process of building out a business plan!

Starting with our 2022-2023 cohort, we will be offering a dual-start option. This option will allow participants to either begin the modules in late May, complete by mid-November and submit business plans at the beginning of December or begin modules in late August, complete by early January and submit business plans in late January. Each start date will have a kick-off meeting and midpoint check-in at a central location, as well as individual farm visits. All participants will attend the final conference in January that will be held in Raleigh, NC.

If you would like to learn more about the program or have an application sent to you, please contact Sarah Scyphers, SScyphers@FCVvirginias.com or 276.628.5191 ext 1525. You can also learn more about the program on the Knowledge Center website, farmcreditofvirginias.com/knowledge-center/resources/ag-business-courses.

Over the last 12 years of our program, we have had many farmers and operators across our footprint participate in the Ag Biz Program. Take a moment to check out some of our recent graduates who cultivated their businesses with our program and are currently reaping the results!

Roby and Leah Orr

Roby and Leah operate their farm, Walnut Hill Farm, in Damascus, VA, alongside their two children, Audrey and Roby. The Orr's operate a beef cow/calf operation, utilizing a rotational grazing system and pasture management plan with the intent to feed hay minimally. They just completed the final phase of their fencing and water system implementation and are ready to dive into an intense grazing management system.

They said, "Writing a business plan has helped us improve our bottom line overall. We finally have a visual of where our money is going and which avenues are the most profitable. It seems simple, but seeing everything on paper makes all the difference. Creating a plan helped us think about additional ways we could earn income from the farm. We were inspired to expand our operation last year with the launch of our hay business. It has been a great success and is growing rapidly. Having a business plan already in place made it much easier for us to expand to new adventures."



Alex Miller

Alex owns and operates AJ Miller Farms LLC in Spotsylvania, VA. As a generational farmer, Alex found his passion for grain farming after his father left the dairy industry and began working on a crop farm. Alex worked alongside his father and decided to venture out to begin his own small grain operation after graduating college. He currently farms about 1,000 acres of corn, wheat, soybeans and milo in several different counties. On top of operating a small grain business, he bales hay and hauls and spreads poultry litter. Alex noted that making a business plan has helped him make better decisions to support the goals that he is trying to reach. It has also helped him see the value in keeping better records for the business. Now, it is easier for him to view all his financial information in one place so he is able to make more informed decisions.



Allyson Saufley

Allyson, along with her husband, Brent, operate Saufley Farms, LLC in Grottoes, VA. In their farming operation, Allyson and Brent raise commercial cow/calf pairs and market freezer beef as well as feeder calves. They also raise crops on an annual rotation including soybeans, corn and other small grains. Allyson was excited to utilize the information gained in the Ag Biz Planner class to stay up-to-date with current trends in agriculture as well as agriculture-specific financing. She feels fortunate to have her business plan on hand, ready for any future meetings with lenders when necessary and available for reference prior to important production decisions.



Sloan Williams

Sloan and his father, Sam Williams, own and operate South Branch Cattle Company in Old Fields, WV. Their cow/calf operation consists of approximately 300 pairs. They manage a diverse marketing strategy and sell backgrounded calves as well as some fat cattle for slaughter. At South Branch Cattle Co., they also produce their own feed through hay, silage and shelled corn harvesting. Sloan's goal for himself and the farming operation is to develop a continuous grazing operation for their cattle through rotational grazing paddocks. Through the Ag Biz Planner program, he and his father developed a multi-generational farm plan moving forward, as well as a sustainable plan for future growth that embraces current technologies and practical farming methods.



DAIRY MANAGEMENT INSTITUTE 2022



Dr. Marin Bozic
Associate Professor,
University of Minnesota

One of the most valuable tools in a producer's toolbox is the ability to surround themselves with a strong network. When we say network, we are not implying a technology-driven platform, but resources and knowledge provided by fellow producers, veterinarians, nutritionists, lenders, attorneys, field reps and other industry or local contacts.

A network is a priceless tool, rooted in community and support for weathering good times and bad. It creates a trial and error forum or a “think-tank” and a built-in cheerleader for the successes. Our Dairy Management Institute was designed to be a networking opportunity for those in the dairy industry that live and farm within the FCV footprint.

Held in two locations across two days, producers met in Dayton, VA, and Rocky Mount, VA, in early April. They began by evaluating their benchmarked data from the previous year, which helped them determine where to concentrate their efforts in 2022 and beyond. Attendees received expert guidance

from Dr. Marin Bozic, Associate Professor at the University of Minnesota. Dr. Bozic has a Ph.D. in Agricultural Economics from the University of Wisconsin-Madison, is Associate Director of Midwest Dairy Foods Research Center and specializes in U.S. dairy policy analysis, dairy risk analysis, demand analysis and more. As the day progressed, he discussed the rising input costs and compressed margin environment, how to mitigate risk and what is in store for the next decade within the dairy industry.

In addition to learning and expanding upon their skillset, producers were recognized for their participation in the program over the past 5, 10 and 15 years.

The Dairy Management Institute is an annual event that takes place each spring and is one of many highly anticipated events. Farm Credit of the Virginias and their Knowledge Center believe wholeheartedly in producers having the opportunity to expand their network through participation in educational offerings. Knowledge Center Director, Kiley Clevenger, states, “Dairy Management Institute is a highlight of our program offerings every year. The knowledge and expertise that is shared amongst producers, industry affiliates and the Farm Credit team are priceless. It is a sure staple in any producer’s toolbox.”



Farm Credit is known for building relationships with its customers, but it goes further than that. The Farm Credit System was established by Congress more than 105 years ago, and the directors and employees of Farm Credit understand the importance of sharing the Farm Credit story with those key members. Relationships are built by visiting and meeting with representatives in Washington, D.C. and the states within our territory, making trips to locations they are visiting and participating in events where we can share our story.

Farm Credit continues to work in not only our communities, but also our state and national capitols to share the great stories of our customer-members who are continuing to provide our nation with a safe, healthy and abundant food supply. One of the ways we do this is by participating in a series of legislative roundtables, town hall meetings and farm tours with members of Congress. As we move further into the spring and summer, be sure to check out our social media pages to get updates from our time spent with our Congressional delegation. Most recently, we did a social media takeover in the Shenandoah Valley with Congressman Ben Cline.

State legislatures returned to their in-person work in 2022 and recently completed the majority of their work in Virginia and West

Virginia. Farm Credit took the opportunity to support legislative activities in state capitols as well. From attending the Virginia Agribusiness Council's annual legislative appreciation dinner and the Center for Rural Virginia's Rural Caucus Reception, to sponsoring the West Virginia Agriculture Day, we were busy from January through March!

Farm Credit Board members and employees joined other agriculture industry advocates to encourage state officials to support agriculture programs and policies. Virginia's General Assembly updated programs to support dairy farmers through the Dairy Margin Assistance Program, created a new Forest Sustainability Fund and supported efforts to expand meat processing facilities in the Commonwealth. West Virginia's

legislature expanded protections against local government zoning of agricultural operations and added resources through the Department of Agriculture to encourage farmers to donate excess product to food banks.

We are working to develop our policies and priorities ahead of the 2023 Farm Bill, and are already engaging with other agricultural groups to understand their priorities as well. As we lead into the 2023 Farm Bill, it is more important than ever that those in agriculture maintain a strong voice with Congress. If you have not done so already, we encourage you to take a moment to join Farm Credit's advocacy team. Just visit <https://farmcredit.com/takeaction> and sign up for our action alert system. Help us stand up for agriculture!



West Virginia Agriculture Day at the Capitol



Virginia Agribusiness Council's annual legislative appreciation dinner



FARM CREDIT

P.O. Box 899 | Staunton, Virginia 24402

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Drop by for
a slice and
get the
Scoop!

*We hope
you'll join us!*

You are invited to attend Farm Credit *Dairy Days!*

Hang out with our team and neighbors
to enjoy ice cream and pie as we
celebrate our loyal customers and
our record-breaking patronage!

Branch	Date	Time	Location
Rocky Mount	6/2	5:30 - 8:00 PM	The Pavilion at Summit View Park
Culpeper	6/7	5:00 - 8:00 PM	Culpeper Branch
Romney	6/8	4:00 - 7:00 PM	Hanging Rocks Ice Cream
Moorefield	6/14	4:00 - 7:00 PM	Sweet Rose Ice Cream Shop
Abingdon and Gate City	6/16	4:00 - 7:00 PM	Abingdon Branch
Verona	6/16	5:00 - 7:30 PM	Verona Volunteer Fire Department
South Boston	6/22	5:30 - 7:30 PM	South Boston Farmer's Market
Leesburg	6/22	6:00 - 9:00 PM	Fireman's Field Park
Chatham	6/23	5:30 - 8:00 PM	Olde Dominion Agricultural Complex - Farmer's Market Pavilion
Warrenton	6/23	4:00 - 7:00 PM	Warrenton Branch
Bedford	6/24	5:00 - 7:00 PM	Bedford Branch
Orange	6/25	4:00 - 6:00 PM	Orange County Fairgrounds
Ripley	7/12	4:00 - 7:00 PM	Ripley Branch
Roanoke	7/12	4:00 - 7:00 PM	Roanoke Branch
Harrisonburg	7/13	4:00 - 7:00 PM	Rockingham County Fairgrounds
Bridgeport	7/14	4:00 - 7:00 PM	Bridgeport Branch
Lewisburg	7/14	4:00 - 7:00 PM	Lewisburg Branch
Wytheville	7/21	4:00 - 7:00 PM	Wytheville Branch
Lexington	7/28	4:00 - 8:00 PM	Lexington Branch
Oakland	7/28	4:00 - 7:00 PM	Garrett County Fairgrounds
Charlottesville	8/4	4:00 - 6:00 PM	Albemarle County Fair at James Monroe's Highland



FARM CREDIT